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**РОСНЕФТЬ**

**ВАНЬЕГАННЕФТЬ**

DATE: 20/07/2017

EXPIRES: 23/11/2017

REF: RV/024178KH/FOB

**AVAILBILITY OF PRODUCT IN ROTTERDAM TANK STORAGE**

We as the end-seller of (ROSNEFT VANYEGANNEFT), hereby with full authority/responsibility provide you/your company a soft-offer SPOT DEAL for petroleum Products, at the cost specified under Per Barrel and Per Gallons.

If all the terms and condition is accepted by the buyer or buyer's mandate, revert back with buyers ICPO and Acceptance Letter for SCO approval to close the deal. Thanks

**JP54 JET FUEL 2,000,000 Barrel s FOB ROTTERDAM  
FIXED PRICE: \$40 GROSS / \$36 NET  
COMMISSION \$4**

**D6 VIRGIN FUEL OIL 200,000,000 Gallons FOB ROTTERDAM  
FIXED PRICE: \$0.70 GROSS / \$0.66 NET  
COMMISSION \$0.4**

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# ВАНЬЕГАННЕФТЬ

## DIP & PAY TRANSACTION PROCEDURES:

1. Buyer issues ICPO.
2. Seller issues Draft Contract, Commercial Invoice to buyer. Buyer signs and returns to seller with scan passport copy of the CEO/MD and his TSA.
3. Seller request for (A.L) Assurance Letter from the Buyer nominated Tank Farm.
4. Seller issues DTA and Fresh SGS.
5. Buyer conducts DIP test in Seller Tank.
6. All parties sign NCNDA/IMFPA
7. Within 24 hours, Buyer makes 100% TT payment via MT103.

**No advance payment, No product passport Fee, No transfer of ownership fee, No pipeline transfer fee or any other extra cost including any export charges or port charges at Rotterdam. It's FOB and therefore it is seller's responsibility to load the product.**

MR. IGOR ONESHKO  
GENERAL DIRECTOR

